2020 Alaska Sockeye Salmon Outlook & Summary

Market Commentary

Alaska's 2020 sockeye harvest is expected to be slightly lower than the 5-year average. While strong demand pushed values higher over the past three years, the 2020 outlook is mixed. First wholesale pricing for frozen product moved lower in early 2020, while canned product climbed. The fresh market — which totaled 17% of first wholesale value in 2019 — is poised to be weaker than prior years. Weak early-season pricing for Prince William Sound points to a softer market.

Harvest Summary & 2020 Forecast, Million Pounds

	2016	2017	2018	2019P	2020F	2016-20
AK Peninsula & Aleutians	34	40	19	21	28	1
Bristol Bay	201	208	216	225	183	
Cook Inlet	15	12	6	11	11	<u></u>
Chignik	8	5	0	4	3	<u></u>
Kodiak	11	13	9	11	10	^
PWS	10	8	6	14	14	
Alaska Total	287	291	259	291	255	~
Global Total	406	388	378	390	350	\sim



Sources: Alaska Department of Fish & Game; North Pacific Anadromous Fish

Historical Ex-Vessel Price & Value

	Avg. Price/Lb.	Ttl. Value (\$M)
2010	\$1.20	\$287
2011	\$1.31	\$315
2012	\$1.31	\$278
2013	\$1.78	\$317
2014	\$1.54	\$378
2015	\$0.82	\$237
2016	\$1.07	\$303
2017	\$1.37	\$398
2018	\$1.65	\$426
2019P	\$1.61	<i>\$465</i>

Sockeye as % of Alaska Salmon Harvest Volume

Sockeye as % of Alaska Salmon **Harvest Value**



58%

2014-2019 (prelim.) average

Frozen Fillet**

\$5.79

	<u>Pink</u>	<u>Keta</u>	<u>Sockeye</u>	<u>Coho</u>	<u>King</u>
Price	\$0.35	\$0.67	\$1.34	\$1.13	\$4.77
Volume	366	136	276	29	4

Avg. annual 2014-2019 (prelim.) prices and harvest volume in million lbs.

Canned Halves*

\$38.97

Source: Alaska Department of Fish & Game.

Frozen H&G a

Key Markets: U

Key Markets: US

First Wholesale Value, by Trimester **Key Wholesale Products** Frozen H&G** 2017

	T1 - 2017
nd Fillet	T2 - 2017
alue	T3 - 2017
ipan, Europe	T1 - 2018
	T2 - 2018
lue	T3 - 2018
, Canada	T1 - 2019
	T2 - 2019
lue	T3 - 2019

11 2017	Ψ5.57	Ψ50.51	Ψ3.73
T2 - 2017	\$3.46	\$40.12	\$6.20
T3 - 2017	\$3.63	\$43.58	\$6.90
T1 - 2018	\$3.58	\$43.66	\$6.74
T2 - 2018	\$4.04	\$43.37	\$7.36
T3 - 2018	\$4.03	\$56.48	\$7.22
T1 - 2019	\$4.22	\$57.21	\$7.00
T2 - 2019	\$3.78	\$58.90	\$6.71
T3 - 2019	\$3.73	\$59.66	\$6.52

*per case; **per pound

Source: Alaska Department of Revenue (Alaska Salmon Price Report).

\$3.37

Note: Values 2016-2019 averages.



Information compiled by McDowell Group for the Alaska Seafood Marketing Institute. Comments/questions may be sent to seafood@mcdowellgroup.net.

